

# UNAUDITED RESULTS FOR THE QUARTER ENDING 30 SEPTEMBER 2021

Published in compliance with the requirements of the Ghana Stock Exchange



IZWE SAVINGS AND LOANS PLC  
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## Unaudited Financial Highlights

|                            | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) | Change<br>% |
|----------------------------|--------------------------------------|--------------------------------------|-------------|
| Revenues*                  | 104 651                              | 103 921                              | 1%          |
| Net Interest income        | 33 339                               | 32 194                               | 4%          |
| Profit after tax           | 791                                  | 3 987                                | (80%)       |
| Net advances               | 285 695                              | 296 738                              | (4%)        |
| Total Shareholders' Equity | 49 213                               | 44 957                               | 9%          |

\*Revenue includes interest and non-interest revenue

## Unaudited Statement of Comprehensive Income

|                                       | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|---------------------------------------|--------------------------------------|--------------------------------------|
| Interest income                       | 81 509                               | 84 305                               |
| Interest expense                      | (48 170)                             | (52 111)                             |
| <b>Net Interest Income</b>            | <b>33 339</b>                        | <b>32 194</b>                        |
| Fee and commission income             | 23 142                               | 19 616                               |
| Fee and commission expenses           | (9 370)                              | (7 646)                              |
| Credit loss expenses                  | (6 897)                              | (5 755)                              |
| <b>Net Operating Income</b>           | <b>40 214</b>                        | <b>38 409</b>                        |
| Admin and operating expenses          | (39 345)                             | (31 773)                             |
| <b>Profit Before FX Costs and Tax</b> | <b>869</b>                           | <b>6 636</b>                         |
| Foreign exchange costs                | 261                                  | (939)                                |
| <b>Profit Before Tax</b>              | <b>1 130</b>                         | <b>5 697</b>                         |
| Tax                                   | (339)                                | (1 710)                              |
| <b>Profit After Tax</b>               | <b>791</b>                           | <b>3 987</b>                         |

## Unaudited Statement of Financial Position

|   | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|---|--------------------------------------|--------------------------------------|
| <b>Assets</b>                                     |                                      |                                      |
| Cash and cash equivalents                         | 21 203                               | 39 336                               |
| Other receivables                                 | 52 596                               | 25 272                               |
| Net loans and advances to customers               | 285 695                              | 296 738                              |
| Right of use assets                               | 17 066                               | 22 512                               |
| Deferred tax                                      | 5 038                                | 5 013                                |
| Property, plant and equipment                     | 5 519                                | 4 313                                |
| <b>Total Assets</b>                               | <b>387 117</b>                       | <b>393 183</b>                       |
| <b>Liabilities</b>                                |                                      |                                      |
| Accruals and other liabilities                    | 31 877                               | 30 048                               |
| Lease liabilities                                 | 13 198                               | 21 799                               |
| Bilateral facilities                              | 28 970                               | 105 708                              |
| Borrowings from related parties                   | 0                                    | 3 680                                |
| Deposits from customers                           | 179 549                              | 127 955                              |
| Corporate senior notes                            | 48 346                               | 48 358                               |
| Corporate subordinated notes                      | 35 964                               | 10 678                               |
| <b>Total Liabilities</b>                          | <b>337 904</b>                       | <b>348 226</b>                       |
| <b>Equity</b>                                     |                                      |                                      |
| Stated Capital                                    | 18 533                               | 18 533                               |
| Retained Earnings                                 | 17 504                               | 15 377                               |
| Statutory Reserve                                 | 13 176                               | 11 047                               |
| <b>Total Equity</b>                               | <b>49 213</b>                        | <b>44 957</b>                        |
| <b>Total Shareholders' Equity and Liabilities</b> | <b>387 117</b>                       | <b>393 183</b>                       |

## Reconciliation of Retained Earnings

|   | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|---|--------------------------------------|--------------------------------------|
| Retained Earnings - 1 January           | 17 109                               | 13 383                               |
| Profit after tax                        | 791                                  | 3 987                                |
| Transfer to Statutory Reserve           | (396)                                | (1 994)                              |
| <b>Retained Earnings - 30 September</b> | <b>17 504</b>                        | <b>15 377</b>                        |

## Unaudited Statement of Cash Flows

|  | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|--|--------------------------------------|--------------------------------------|
| <b>Net Cash Flows from Operating Activities</b>  | <b>167</b>                           | <b>(19 708)</b>                      |
| <b>Net Cash Flows from Investing Activities</b>  | <b>(1 940)</b>                       | <b>1 886</b>                         |
| Change in borrowings                             | (63 714)                             | 25 358                               |
| Change in deposits from customers                | 33 347                               | 28 245                               |
| Change in corporate senior notes                 | 514                                  | (16 634)                             |
| Change in corporate subordinated notes           | 25 776                               | (7 022)                              |
| Change in amounts due to related parties         | 0                                    | 2 800                                |
| <b>Net Cash Flows from Financing Activities</b>  | <b>(4 077)</b>                       | <b>32 746</b>                        |
| <b>Net Change in Cash and Cash Equivalents</b>   | <b>(5 850)</b>                       | <b>14 923</b>                        |
| <b>Cash and Cash Equivalents at 1 January</b>    | <b>27 053</b>                        | <b>24 413</b>                        |
| <b>Cash and Cash Equivalents at 30 September</b> | <b>21 203</b>                        | <b>39 336</b>                        |

## Earnings per share

|                           | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|---------------------------|--------------------------------------|--------------------------------------|
| Profit after tax          | 791                                  | 3 987                                |
| Number of shares          | 2 020 000                            | 2 020 000                            |
| <b>Earnings per Share</b> | <b>0.39</b>                          | <b>1.97</b>                          |

## Reconciliation of Debt Securities

|                                | Unaudited<br>30-Sep-21<br>(GHS '000) | Unaudited<br>30-Sep-20<br>(GHS '000) |
|--------------------------------|--------------------------------------|--------------------------------------|
| <b>Balance at 1 January</b>    | <b>56 000</b>                        | <b>80 000</b>                        |
| Debt Securities issued         | 25 000                               | 0                                    |
| Debt Securities repaid         | 0                                    | (7 000)                              |
| <b>Balance at 30 September</b> | <b>81 000</b>                        | <b>73 000</b>                        |

## Significant Accounting Policies

These unaudited results have been compiled in line with the requirements of International Financial Reporting Standards, the accounting policies having been applied consistently when compared to the audited financial statements for the year ended 31 December 2020.

## Directors' Approval

The financial statements do not contain any untrue statements, misleading facts or omit material facts to the best of our knowledge.

The Directors would like to thank all stakeholders for their contribution in achieving these results.

Raymond Bismarck  
Managing Director

Carole Ramella  
Director